



MG Insurance Services Merges with Inszone Insurance Services, Enhancing Protection for Contractors in the Bay Area

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SACRAMENTO, Calif.--(<u>BUSINESS WIRE</u>)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, is pleased to announce its acquisition of MG Insurance Services, a well-established agency with a deep history in personal lines and contractor insurance.

Founded in May 1988 by Michael Gondoli, MG Insurance Services began as a non-standard auto insurance provider, catering to clients with challenging driving histories. Michael, who had previously worked as the VP of Underwriting for another company, initially founded MG Insurance Services while his wife, Audrey Gondoli, worked as an escrow manager in San Francisco. Audrey began assisting her husband part-time in 1989 and, by 1991, obtained her insurance license and transitioned into a full-time role.

Audrey took over the agency in 2002 and shifted its focus to include more standard personal lines insurance. She secured key appointments with prominent carriers and leveraged her background in escrow, successfully growing the agency's commercial business, specializing in insurance solutions for contractors—a niche that has become a hallmark of MG Insurance Services.

After many years of dedicated service to her clients, Audrey Gondoli began exploring options to retire and ensure the continued care of her clients and business. "I wanted to find a partner who could take care of my clients and continue the legacy I've built," Audrey explained. "When another agency's client came into our office asking about a carrier that we didn't have, I learned that Inszone had recently acquired that agency. That's when I first reached out to Brett Brown from Inszone." Brett maintained regular contact with Audrey throughout the year, and after careful consideration, Audrey decided that Inszone was the right partner to continue her legacy.

"We are excited to welcome MG Insurance to Inszone," said Chris Walters, CEO of Inszone Insurance Services. "Audrey has built a strong agency with a loyal client base, particularly within the contractor community—a sector where Inszone already has a strong presence. We look forward to providing the same high level of service that MG Insurance clients have come to expect, now with the added resources and support of Inszone."

This acquisition strengthens Inszone Insurance Services' presence in the contractor insurance market and expands its footprint in the San Francisco Bay Area. With a long-standing history of protecting clients in various contracting fields, Inszone is well positioned to continue providing exceptional service. Clients of MG Insurance Services will benefit from Inszone's extensive network of carriers and unwavering commitment to delivering top-notch coverage and support.

Founded in 2002 and headquartered in Sacramento, California, Inszone is a full-service insurance brokerage firm that provides a broad array of property & casualty insurance and employee benefits solutions. With a strong, experienced management team, Inszone continues to grow organically and through acquisitions. With 71 locations across California, Arizona, Colorado, Idaho, Illinois, Indiana, Kansas, Michigan, Missouri, Nevada, New Mexico, Oklahoma, Oregon, Texas, Utah, and Washington, the company is looking to expand further throughout the United States.

For more information about Inszone, please visit www.inszoneinsurance.com.

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